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SECTION EC1

Work hard to find work

By Patricia Walker

PHOTO BY GUY LAWRENCE

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Before you interview

If you're job hunting, the most important thing you can do is network and let people know you're looking. A lot really can depend on who you know," according to Joe Pallas. The strategy is to be networking your way.

Make sure it's the right job

If you're unemployed or laid off, it's hard not to panic. But it's important to find a position that will advance your career within a company you'll want to stick with over the long term.

When you have an interview, make sure you're prepared. Research the company thoroughly in advance. Know the details about the position to be sure it's the right fit for you.

Ask a few questions to get you started.

What are the main responsibilities of the position?

What is the average salary for this position?

How will you be evaluated?

How does the company work to retain its employees?

What attracts people to the company?

After the interview, make yourself memorable. A handwritten thank-you note is a very basic thing, but it really makes you stand out," said Krisanne Elsner.

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